



Debuzzing Culture & Language to Share Resources Among Global Teams



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What is Your Opinion?

Culture is defined by:

- Geographical Boundaries
- Society Norms
- Language
- Religion
- Corporations
- Other



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“Culture is the *tangible and intangible activities* that enable a group or society to *intentionally operate and move forward*.”

It is the enabler and sustainer of doing great work.”

Brad Kewalrami
CEO & President
Culture Mindful



People:

- **Debuzz Differences**
- **Create a New Culture**



People Create Culture

Community

Connections

Continuity



Project Deliverable

Consolidated Blended Learning Solution

PM Role –
Create Culture Change

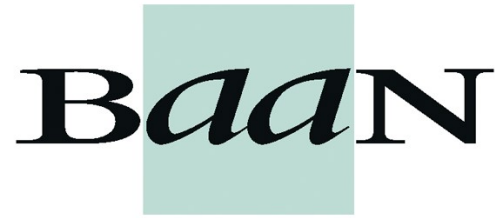




Baan Evolving Culture



- **Global ERP Software**
- **Founded in The Netherlands**
- **Long Time Leadership Tenure**
- **Industry Innovator and Leader**
- **1990s HQ move to USA**
- **1990s IPO & Competition**
- **Changing Business Practices**



Baan Education



20 Training Divisions

10 Countries

5 Products

5 Functional Roles

North American Group

Director of Product Management

4 Trainers/Course Developers



Baan Education Global Project Team Culture At Project Start

- Operational Silos
- Time Zone
- Language
- Regional Culture
- Business Practices



BaaN

Reshape Success Mindset



- Discover the Elephant
- Find a Toe Hold
- Create a Small Success
- Build Trust
- Collaborative Action



My Toe Hold Small Success



- **NA Curriculum Development**
- **9 Month Schedule**
- **What If?**
- **4 Month Schedule**

Geographically Distant Project Teams & Trust



- One Person at a Time
- Grapevine
- Ambassador Diplomacy
- Common Ground
- Authentic Action



Baan

Collaborative Action



- **New Product Beta Course**
- **Discovered 9 Month Launch Delay**
- **What If?**
- **Shared Resources**
- **On-Time Delivery**



3rd Tangible Success

Global Software Dev/Education
Standard Baan Business Practice



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Team Success:

- **Debuzz Differences**
- **Create a New Culture**



Debuzzing Culture



- # 1 Discover the Elephant (multiple perspectives)
- #2 Find a Toe Hold (a need you can impact)
- #3 Create a Small Success (people join a winning team)
- #4 Build Trust (sincerity, reliability, commitment)
- #5 Encourage Collaborative Action (engage community)



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Thank You



***Transforming Technically Expert
Professionals Into Excellent
World-Class Managers***

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